

# A Helpful Mortgage Glossary

Definitions of the most common terms

When working with a mortgage lender, it is important that borrowers understand the most frequently used terms. Consult this helpful list of definitions whenever you come across a loan term you do not understand.

**Adjustable-rate mortgage (or ARM)**—A mortgage with an interest rate that is adjusted periodically (based on a pre-selected index).

**Annual percentage rate (or APR)**—The annual cost of a loan, expressed as a yearly rate. APR takes into account interest, discount points, lender fees, and mortgage insurance, so it will be slightly higher than the interest rate on the loan.

**Appraisal**—A written estimate of a property's current market value.

**Closing costs**—Money paid to close a loan, including lender fees and third-party charges.

**Down payment**—An upfront payment made by the buyer toward the property purchase price. Typically ranges from five to 20%.

**Fixed-rate mortgage**—A mortgage with an interest rate that does not change over the term of the loan.

**Jumbo loan**—A mortgage with an amount higher than the conforming loan limits (which are set annually by Fannie Mae and Freddie Mac).

**Loan-to-value Ratio (or LTV)**—The percentage of the property value that is borrowed. For example, an LTV of 80% means the mortgage loan is for 80% of the value of the property, with the borrower making a 20% down payment.

**Principal**—The amount of debt (not including interest) left on a loan.

**Private mortgage insurance (or PMI)**—An insurance policy that protects the lender against default on loans. PMI is typically required if a down payment is less than 20%.

Whether customers are purchasing a new home or refinancing an existing mortgage, Sierra Pacific Mortgage is committed to providing the information they need.

**Please contact me today.**



**James Tyson**

NMLS# 1420633

Loan Officer

200 New Stine Road, Suite 115

Bakersfield, CA 93309

p - 661.370.0600

c - 661.229.5602

james.tyson@sPMC.com



a DBA of Sierra Pacific Mortgage 

